

# Solving Business Problems with a Focus on Successful Outcomes

ViON® has over 40 years of experience delivering complex IT solutions and 18 years of providing them "as-a-Service." Our mission is to remove the technical complexities and financial burdens of IT and enable our customers to solve their business challenges. Our team of experts, portfolio of services and array of tools help streamline procurement, simplify data center management and accelerate IT modernization. We partner with industry-leading manufacturers that share our passion for solving the most complex enterprise IT challenges – because relationships have been our foundation for nearly 40 years and driving successful customer outcomes is at the heart of all we do.

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# What We Do

### **ViON Cloud Services**

ViON Cloud Services help IT organizations achieve significant and measurable improvements in data center operations. We provide storage, networking compute and hyperconverged infrastructure – priced and delivered on a consumption basis to meet the financial, operational, performance and service requirements of our customers. ViON Cloud Services are ordered, delivered, billed and governed using the ViON Marketplace® automated management platform for more efficient management and faster procurement.

### Infrastructure as-a-Service (laaS)

ViON's Infrastructure as-a-Service (laaS) provides all facets of data center technology in an as-a-Service model, including storage, compute, network and hyperconverged infrastructure as well as capabilities like data management, data protection, back-up, recovery, archiving and data analytics without the up-front investment. We tailor our services to our customers' needs, ranging from minimally managed to fully managed services

### IT Infrastructure

In addition to "as-a-Service," ViON offers technology from over 40 industry-leading OEMs – available for traditional CapEx procurement in the data center. We offer options for direct purchase as well as as-a-Service delivery supported by our managed, professional and support services to ensure our customers get the solutions that meet their exact requirements.

### Artificial Intelligence (AI)

ViON delivers the infrastructure and expertise that helps our customers accelerate their AI deployments. Partnering with industry-leading AI OEMs, we deliver a complete AI stack in an as-a-Service or traditional procurement model, supported by a team of experts and array of services.

### **High Performance Compute (HPC)**

ViON offers an array of HPC infrastructure solutions for advanced computing environments. Fujitsu has partnered with ViON for North America delivery and support of the PRIMEHPC FX700, which uses Fujitsu's ARM-based A64FX CPU, the same CPU used by FUGAKU, the fastest Supercomputer in the world. We support all stages of implementations, including Proof of Concept (POC) testing, staging and on-site installation services along with managed professional, and support services.

### **Professional, Managed & Support Services**

ViON accelerates the speed-to-value of big data analytics with a portfolio that provides data, cognitive and advanced analytics capabilities and expertise. Available on-prem or in a hybrid cloud model, we help organizations uncover insights that improve business outcomes. Using our innovative approach and solid data management strategies, we can help unlock the potential of advanced analytics for your organization.

# **ViON MarketPlace**

The ViON Marketplace is a purpose-built management, automation and governance platform for ViON Cloud Services. ViON and our customers use the platform for ordering, acceptance, billing, asset management, event monitoring, incident management and reporting. To provide control over our customers' multicloud environments, ViON creates approval workflow processes to ensure predictable, measurable and repeatable outcomes. The ViON Marketplace is a highly customized instance of ServiceNow in its Government Community Cloud, enabling FedRAMP High, DoD Impact Level 4 cybersecurity posture.

# **ViON Services**

- Managed Services ViON's Managed Services incorporate the industry's best people, products, tools and methodologies to maximize the return on our customers' IT investments.
- Professional Services ViON's Professional Services range from infrastructure performance assessments to bandwidth and data analysis.

# **Engineering Expertise**

ViON engineers receive the highest level of training and industry-standard certifications including:

- Industry professional certifications
- 25+ years providing support and customer services
- 30+ years' experience designing and implementing solutions
- 30+ years providing enterprise solutions, products and services
- Fully cleared engineering team to support DoD & Intel customers
- Full scope polygraph clearances DOE Q/L





















