

# Capacity as-a-Service (CaaS)

NAVWAR awarded a Capacity as-a-Service (CaaS) Contract to ViON in March 2017. This 7-year contract provides CaaS to NAVWAR System Center Headquarters (SSC-HQ), NAVWAR System Center Pacific (SSC-PAC), and NAVWAR System Center Atlantic (SSC-LANT)

## CaaS for NAVWAR Is:

- ▶ A vendor neutral, on premise, agile acquisition model that delivers compute, storage, and networking infrastructure without vendor lock in
- ▶ A flexible model using Operational Expenditures (OPEX) funds that scales up and down without fees or penalties, as the mission requires
- ▶ Not a cloud solution but provides strategies for cloud enablement
- ▶ An acquisition model — Not a technology or personnel solution
- ▶ Not a lease with minimums and “floors” that lock NAVWAR into a set monthly price
- ▶ Clearly defined Service Level Agreements (SLAs) with delivery and uptime requirements
- ▶ Supported by US-Based Support Center staffed by TS/SCI cleared engineers for support issues

## ▶ Accelerate Delivery, Maximize Visibility

- ▶ Decrease risk by ensuring the technology delivered meets or exceeds mission requirements; orders for decrease or increase are placed via the Order Management System (OMS)
- ▶ Reduce lengthy IT acquisition processes from months to day/weeks
- ▶ Mitigate risk with the ability to “turn off” capacity while retaining data through storage disk retention

## ▶ Enable Modern IT Service Delivery

- ▶ Access newer technology when it is available
- ▶ Optimize budget for strategic planning across the next seven (7) years
- ▶ Enable a secured, scalable, on-premise network across a customer site

## ▶ Reduce the Cost of Operations - Consuming IT on a per-unit-of-consumption basis helps:

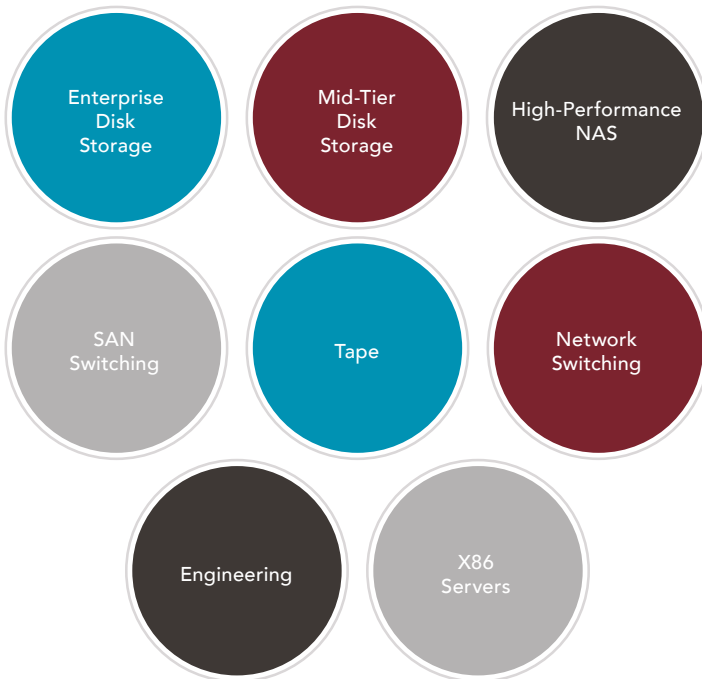
- ▶ Remove the traditional IT procurement process of overbuying of IT infrastructure
- ▶ Reduce the amount of “green costs” associated with underutilized IT
- ▶ Reduce “gray cost” of personnel attending procurement meetings and repurpose man-hours used for engineering and managing



## When and How to Use CaaS?

- ▶ Technical refresh requirements: limited or no CAPEX funds
- ▶ Maintenance due for currently owned equipment: customer may use the OPEX funds to acquire new equipment with maintenance and warranty costs covered
- ▶ Increase in mission requirements without the technology to meet them
- ▶ ViON works with NAVWAR engineers to architect and deliver precise solutions
- ▶ Working with the Contracting Officer Representative (COR), customers may use the Ordering Management system (OMS) to view available infrastructure, obtain quotes, and execute orders
- ▶ Ordered hardware will be delivered to the NAVWAR site within 30 days
- ▶ Billing does not commence until hardware is installed and ready for use (RFU) for application, data ingestion, and operations

## CaaS Includes:



ViON is the service provider of the CaaS program, supporting NAVWAR mission by accelerating the deployment of infrastructure technology through a flexible acquisition model

## What NAVWAR can expect:



**Lower cost** of computing, networking, and storage capacity



Greater **efficiency** in scaling solutions to meet changes in demand



**Rapid elasticity** with measured SLAs



**Alignment** with DCOI requirements



**7-year leveling** of CaaS Contract Costs



US-Based **Support Center** staffed by **TS/SCI** cleared engineers

## NAWWAR Contract N00039-17-D-0003

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## About ViON

ViON Corporation is a cloud service provider with over 37 years experience designing and delivering enterprise data center solutions to government agencies and commercial businesses. The company provides IT as-a-Service solutions including on-premise public cloud capabilities to simplify the challenges facing business leaders and agency executives. Focused on supporting the customer's evolution to the next generation data center, ViON's Data Center as-a-Service offering provides innovative solutions from OEMs and disruptive technology providers via a consumption-based model. ViON delivers expertise and an outstanding customer experience at every step with professional and managed services, backed by highly-trained, cleared resources. A veteran-owned company based in Herndon, Virginia, the company has field offices throughout the U.S. ([www.vion.com](http://www.vion.com)).



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