

# Multicloud for Maximum Success

## Complete Flexibility Coupled with Proven Industry Expertise

ViON's partnership with Microsoft® (MS) Azure constitutes a powerful combination of ViON's 15 years' experience delivering Private Cloud solutions and MS Azure's breadth of applications and Public Cloud expertise. Together, we are well positioned to deliver the best Hybrid Cloud offering in the IT market.

- ViON's complete Cloud portfolio allows organizations to leverage Private, Public or Hybrid Cloud via our highly differentiated as-a-Service (aaS) economic model.
- ViON pioneered Private Cloud for the Federal market and has over a decade of Cloud and aaS delivery expertise.
- ViON's Professional and Managed Services help organizations determine which Cloud model will meet mission needs, ensure compliance and provide support across the Cloud lifecycle.
- ViON's Hybrid Cloud solution offers organizations choice, agility and security to deliver real business value fast.

## ViON is committed to your mission success providing Application Transformation and Migration to the Cloud – whether Private, Public or Hybrid

ViON defines and delivers a mix of Private, Public and Hybrid Cloud offerings tailored to meet unique requirements, ensuring the right economic model and IT modernization strategy.

**Accelerate IT modernization whether on or off premise** with ViON's Agile Cloud Platform (ACP). ViON installs purpose-built, completely integrated infrastructure, assists with application migration, and shifts our clients into an enterprise-class Private Cloud under an OpEx economic model. This improves time to value and allows our clients to capitalize on Cloud, capture cost savings and fully modernize their infrastructure without re-architecting applications.

**Dynamically order and use IT infrastructure as a Service.** ViON's IaaS economic model allows IT organizations to access server, storage, compute and data center networking as needed, scaling usage up or down to align with unique requirements. ViON IaaS allows for a high level of customization to suit specific environments rapidly. This OpEx vs. CapEx economic model has been at the forefront of ViON's IaaS offering for over a decade.

**Ensure compliance and fast-track transformation with Hybrid Cloud.** ViON's Hybrid Cloud offering uses Pre-integrated, purpose built infrastructure for fast deployment ROI advantages that are unique in the Cloud IT market.

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## Committed to Innovation

ViON is committed to innovation and provides enterprise-class Cloud solutions, backed by IT infrastructure experts, and best in class infrastructure from the world's premier OEMs, using our flexible XaaS financial model. Our custom Cloud solutions deliver high performance levels equal to or better than our clients' own data centers, with a lower total cost of ownership than major cloud providers. The ViON XaaS financial model allows organizations to acquire and provision a full range of IT hardware and software on a consumption basis rather than the industry standard of paying for provisioned resources. Our Utility model reduces our customer's risks and provides more value with quicker access to expansions and new technologies.

## The Right Azure Platform Partner

ViON is a Microsoft MSP Partner and Azure Cloud Systems Integrator. We have the experience and expertise to leverage Azure to build and deploy an array of SaaS, web, mobile, IoT and analytics solutions on the Azure Platform.

In partnership with Microsoft Azure's Public Cloud services, we deliver ease of orchestration between the two platforms. By allowing workloads to move between Private and Public clouds ViON provides a unique economic delivery model while providing CJIS and FedRamp compliant architectures.

"Microsoft continues to rewrite the company's playbook with its Azure platform, and unorthodox partners, supported technologies, and interoperability have become the mantra for Azure and, increasingly, for Microsoft overall."

- Azure Expands Application Support Options, IDC, Oct 5, 2015

## About ViON?

Designing and implementing innovative solutions that meet dramatically changing IT requirements is ViON's mission. Founded in 1980, we've grown from a small product reseller into a leading systems integrator delivering customized solutions and best of breed offerings from the world's premier OEMs to large public and private organizations.

Known for our engineering expertise and exacting standards, ViON ensures that only those with the highest level of training, experience and industry certifications design, install, maintain and support our breadth of solutions. We focus on data management, so you can focus on your organization's success.

We're on the leading edge of Big Data and Cyber Analytics, Cloud, Video Surveillance and Storage. ViON's cloud-based "as a Service" Program Management Office delivers direct access to the technology you need for today and tomorrow. From the data center to the cloud, let ViON's passion for innovative solutions secure the competitive advantage required for your enterprise. Learn more at [www.ViON.com](http://www.ViON.com).