

The Path to IT Modernization

Through Data Center as-a-Service

▶ WHAT IS IT MODERNIZATION?

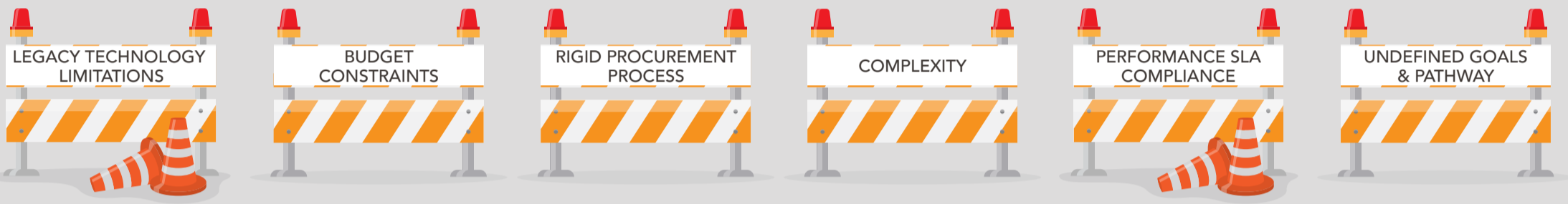
The process of moving away from outdated hardware and software in favor of next generation storage, network and compute with consolidated systems that enable new business applications like AI, Machine Learning, GIS and others.

"\$3B worth of Federal IT equipment will reach EOL status in 3 years." - *Federal Computer Weekly*

BENEFITS OF NEXT GEN DATA CENTER

- Optimize Performance
- Reduce Footprint
- Improve Security
- Agility & Scalability
- Automation
- Reduce Overhead

BARRIERS TO STOP IMPLEMENTATION



BREAK THROUGH

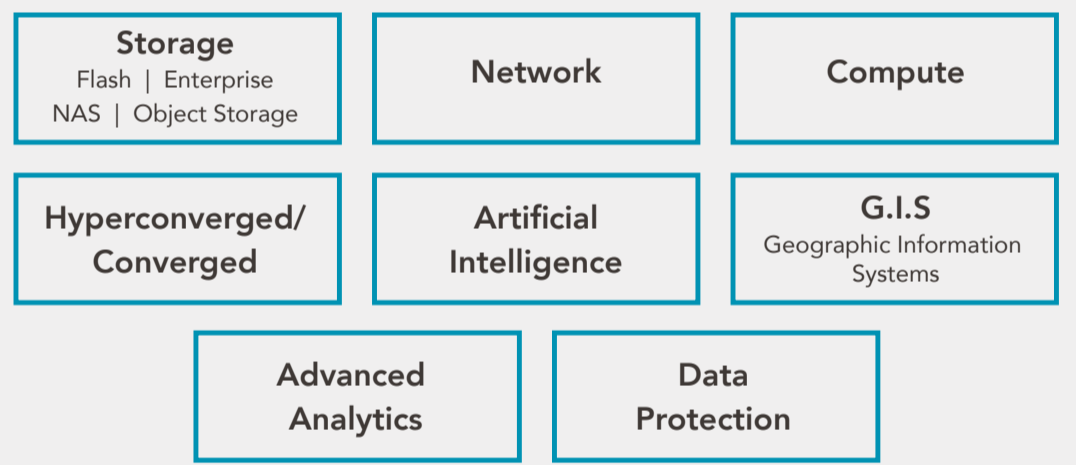
"IT professionals must plan for business transformation by leveraging modern data center technologies, moving to more of a **BUY VS. BUILD** mentality for infrastructure." - *Gartner*

DATA CENTER AS-A-SERVICE (DCaaS)

▶ WHAT IS DCaaS?

Data Center as-a-Service is a flexible model of IT consumption that can deliver all or individual elements of data center technology – based on the customer's need. It can be managed by ViON or the customer, or via a hybrid service model.

DCAAS INCLUDES:



- ViON Professional Services**
Plan & Design
Implement
Monitor & Control
- ViON Support Services**
Field Engineering
Secure Support Center
- ViON Managed Services**
Highly-skilled experts available when and where you need them



VION MARKETPLACE A DATA CENTER AS-A-SERVICE PLATFORM



RESEARCH TECHNOLOGY

- Compare
- Specs

REQUEST QUOTES

- Pricing
- as-a-Service

PLACE ORDERS

- Expedite process
- Scale Usage

OVERSEE BILLING

- Visibility
- Control

MANAGE ACCOUNT

- Governance
- Assign Users

DETAILED REPORTING

- Analysis
- Usage Trends

About ViON

ViON Corporation is a cloud service provider with over 37 years' experience designing and delivering enterprise data center solutions to government agencies and commercial businesses. The company provides IT as-a-Service solutions including on-premise public cloud capabilities to simplify the challenges facing business leaders and agency executives. Focused on supporting the customer's evolution to the next generation data center, ViON's Data Center as-a-Service offering provides innovative solutions from OEMs and disruptive technology providers via a consumption-based model. ViON delivers expertise and an outstanding customer experience at every step with professional and managed services, backed by highly-trained, cleared resources. A veteran-owned company based in Herndon, Virginia, the company has field offices throughout the U.S. (www.vion.com)

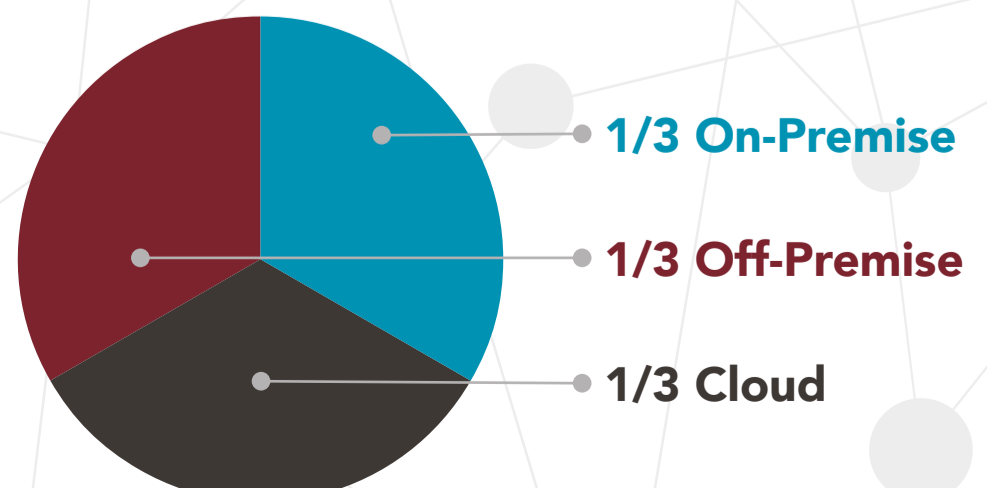


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ViON MarketPlace™ and DCaaS

Delivering IT Modernization and Next Gen Data Center

HYBRID DATA CENTER - An Opex Funding Model



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