



## About ViON

Designing and implementing innovative solutions that meet dramatically changing IT requirements is ViON's mission. Founded in 1980, we've grown from a small product reseller into a leading systems integrator delivering customized solutions and best of breed offerings from the world's premier OEMs to large public and private organizations.

Known for our engineering expertise and exacting standards, ViON ensures that only those with the highest level of training, experience and industry certifications design, install, maintain and support our breadth of solutions.

We focus on data management, so you can focus on your organization's success. We're on the leading edge of Advanced Analytics, Cloud and Data Management. ViON's cloud-based "as a Service" Program Management Office delivers direct access to the technology you need for today and tomorrow.

From the data center to the cloud, let ViON's passion for innovative solutions secure the competitive advantage required for your enterprise. Learn more at [www.ViON.com](http://www.ViON.com).

## Committed to Innovation

ViON is committed to innovation – and to the success of your organization. We work with the leading industry OEM partners to implement technologies to meet your mission success. ViON offers several unique pre-built solutions and IT infrastructure for direct purchase or in an as-a-service model. ViON's Customer Intimacy Model ensures that our collective team of experienced sales, professional, managed services and Cloud Solutions PMO teams are intimately involved with your team through any integration or migration requirements you need to successfully manage your business.

### Our Solutions

#### Advanced Analytics

ViON's Big Data and Cyber Analytics offerings, including our **DataAdapt Platform**, are designed to meet specific requirements based upon our customers' applications. With integrated compute, storage, network and software components, our DataAdapt Platform provides foundational business intelligence, data warehousing, analytics and presentation capabilities so that you can derive value from your data within a matter of days.

#### Data Management & Protection

In addition to our back-up and recovery, active archive, continuous operations, retention and compliance expertise, ViON offers Hitachi Content Platform (HCP), an agile, scalable and efficient solution that helps manage the exponential growth of unstructured data and preserve, manage and protect data for longer periods of time to meet compliance, e-discovery and Big Data analytics requirements.

#### Cloud and XaaS

ViON provides enterprise-class cloud solutions, backed by IT infrastructure experts, and best in class infrastructure from the world's premier OEMs, using our flexible XaaS financial model. Our custom cloud solutions deliver high performance levels equal to or better than our clients' own data centers, with a lower total cost of ownership than major cloud providers. The ViON XaaS financial model allows organizations to acquire and provision a full range of IT hardware and software on a consumption basis rather than the industry standard of paying for provisioned resources. Our Utility model reduces our customers risks and provides more value with quicker access to expansions and new technologies.

## Customer Support

ViON employs experienced and certified Solution Delivery Consultants along with Project Managers to oversee complex IT deployments.

We have various support and consumption models to meet your individual needs:

- On-Site Field Engineering – Our experts support your operation from your location.
- Redundant Secure Support Center – 24/7/365 dedicated priority response hot line for immediate critical issue response.
- Dedicated Support Team – Our team comes to you to resolve issues and provide advice.

## Professional Services

ViON's Professional Services range from assessments that review your infrastructure performance and requirements, to bandwidth and data analysis to help you avoid risks and pitfalls. ViON's Professional Services team is comprised of experienced consultants with technical expertise in integrating and onboarding your IT solutions, either on premise or in a hybrid or public cloud scenario.

## Managed Services

ViON provides Managed Services that incorporate the industry's best people, products, tools and methodologies to maximize the return on your IT investments. Our Managed Services team helps you improve operational efficiency, increase utilization and performance of your solutions. We also fill critical staff and skill set gaps to help you attain Service Level Objectives (SLOs) in a cost effective manner.

## Engineering Expertise

ViON engineers receive the highest level of training and industry standard certifications including:

- Industry professional certifications
- 25+ years providing support and customer services
- 30+ years of experience designing and implementing solutions
- 30+ years providing enterprise solutions, products and services
- 90% have DOD Top Secret/SCI
- Full Scope Polygraph clearances DOE Q/L

